

Cooperation Programme
Interreg V-A Greece-Bulgaria 2014-2020

“Market Changer”

“MarCh”

MIS Code: 5070788

Project Website: <http://marchproject.eu>

Deliverable 1.1.3
“Steering Committee Meeting”

Meeting
Thessaloniki, November 25, 2023



*Agency for Transnational Training
and Development*

The Project is co-funded by the European Regional Development Fund (ERDF) and by national funds of the countries participating in the Interreg V-A “Greece-Bulgaria 2014-2020” Cooperation Programme



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INVITATION AND AGENDA



Agency for Transnational Training and Development

INVITATION AND AGENDA TO STEERING COMMITTEE MEETING

Dear Partners,

Following our previous communication we are inviting you to a Steering Committee Meeting in the context of the MarCh project on Saturday, 25. Nov. 2023, at 10.30 a.m. in the premises of TRANSCOOP, 17, Alexandrou Michailidi st., 55236 Panorama Thessaloniki.

Subjects of the meeting are:

- Pending activities – Deliverables per partner
- Project closure procedures.

Looking forward to meeting you

Sakis Karamoschos

Project Coordinator

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MINUTES OF THE MEETING

Steering Committee Meeting

Saturday, November, 25 2023, 10.30

Location: in the premises of TRANSCOOP, 17, Alexandrou Michailidi st., 55236 Panorama Thessaloniki

On 25th of November 2023 a Steering Committee meeting was held in Thessaloniki. It was organized by LB (Agency for Transnational Training and Development) and attended by 8 participants from the project beneficiaries:

Participants from the project beneficiaries:

LB - Agency for Transnational Training and Development

Mr. Athanasios (Sakis) Kamoschos

Ms Soultana – Anastasia (Tatiana) Vasileiou

Ms Despina Karamitopoulou

PB2 –Center of Hellenic Commerce and Entrepreneurship Development

Ms Hara Papadopoulou

Mr. Nikolaos Fotiadis

PB3 - Bulgarian Industrial Capital Association

Mr. Aliosha Sibanov

Mr. Stoyan Dinev

PB4 - Federation of Commerce and Entrepreneurship of Thrace

Mr. Antonis Frantzis

WELCOME

Mr. Sakis Kamoschos, the project coordinator opened the meeting and welcome all the participants to the **Steering Committee** meeting of MarCh Project.

SUGGESTIONS & DISCUSSION

First the particular success of the of the previous day's meeting on “Cross Border Lab on valorizing results and improving performance of the Collective Bodies of Entrepreneurship” was discussed. The results of the project, which attracted the interest of the participating agencies at the meeting, showed the importance of the project as well as the necessity of the maintaining and the developing the Project's Business Supporting Structures (BuSSes) as well as the Cross Border structure for Monitoring BuSSes both foreseen by March project.

Then, Mr. Sakis Kamoschos suggested the participants to all attend the next scheduled project meetings, in Kardzhali, 29-30 of November, 2023 (Network actions Wednesday - November 29-th at 14:00, Closing Conference Wednesday - November 29-th at 17:00, Setting up Cross Border structure for Monitoring BuSSes Thursday - November 30 at 09:00) and in Alexandroupolis (Setting up Cross Border Structure for Monitoring BuSSes Thursday - November 30 at 17.30). He mentioned the importance of the above meetings to the completion of the project and in the strengthening of the cooperation of the project partners.

Mr. Kamoschos informed the partner from Bulgaria that the amount of its funding has been deposited to the bank account of the Coordinating Partner and will be immediately deposited into the account of the Bulgarian Partner.

Ms Tatiana Vasileiou reminded the partners of their obligations, e.g. to have completed their expenditure with invoices by November 30 and the invoice payments by 31 December 2023. She also pointed out the need of the completion of all the certification procedures by 31.12.2023, otherwise, the beneficiaries will have to bear themselves, the cost of paying the auditors.

Ms Vasileiou, informed the participants about the obligation to submit a half-yearly progress report on January 2024, presenting the State Aid methodology applied as well as the objectives achieved by the project in relation to the project indicators. She also informed the participants about the obligation to submit later in 2024, the project final report according to the required specifications and with all the expenses certified until the project end.

Mr. Sakis Kamoschos presented the pending activities of the Project and invited the participants to shortly present the Pending Deliverables per partner.

Each partner presented the deliverables implemented and no deviations were observed.

Ms Vasileiou reminded the partners about the publicity rules that they should pay attention for the deliverables. She also pointed out the instructions that they must follow according to the email received by the responsible of the programme's publicity. Ms Vasileiou, informed also the partners about the creation of a Google – drive where all partners have to upload their deliverables.

Finally, Mr. Sakis Karamoschos referred to the MEMORANDUM OF COOPERATION for Operating a Monitoring Structure for the Business Supporting Structures which has to be established within the Project. He informed the partners that a draft document has been prepared and we agree on that, then partners can sign it.

The meeting ended at 14.30.

PHOTOS



PRESENTATIONS

Market Changer

Pending Activities

Steering Committee Meeting
Thessaloniki, November 25, 2023



Sakis Karamoschos


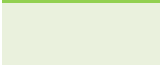

Agency for Transnational Training and Development - TRANSCOOP

WP1

Deliverable Title		LB	PB 2	PB 4	PB 5	PB3+PB5
		TOTALS	TOTALS	TOTALS	TOTALS	TOTALS
WP 1		37.845,78	8.708,02	14.409,20	13.784,00	19.095,90
1.1	Preparation Activities	8.993,00	-	-	-	-
1.2	Establishing Partners' Management Structures	20.215,85	5.926,42	9.062,00	10.800,00	14.831,90
1.3	CB Coordination Meetings	2.456,93	1.331,60	2.947,20	2.984,00	4.264,00
1.4	Ongoing evaluation	1.380,00	-	-	-	-
1.5	First Level Control	4.800,00	1.450,00	2.400,00	-	-

WP1

Deliverable Title		PROJECT PROGRESS BY 20 Oct 23				
		LB	PB 2	PB 4	PB 5	PB5
WP 1						
1.1	Preparation Activities					
1.2	Establishing Partners' Management Structures					
1.3	CB Coordination Meetings					
1.4	Ongoing evaluation					
1.5	First Level Control					


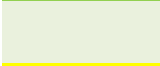

	completed
	in progress
	pending

WP2

Deliverable Title		LB	PB 2	PB 4	PB 5	PB3+PB5
		TOTALS	TOTALS	TOTALS	TOTALS	TOTALS
WP 2		25.806,80	1.401,90	7.844,90	12.363,75	13.323,75
2.1	Communication Guide	4.080,66	-	-	-	-
2.2	Web site and Logo	5.650,83	-	-	-	-
2.3	Dissemination Material: Flyers, Brochures and usb sticks	14.625,15	-	-	7.800,00	7.800,00
2.4	Kick off and Closing Conferences	720,43	666,30	2.716,60	2.393,75	3.123,75
2.5	Local Awareness Raising Seminars	729,73	735,60	5.128,30	2.170,00	2.400,00

WP2

Deliverable Title		PROJECT PROGRESS BY 20 Oct 23				
		LB	PB 2	PB 4	PB 5	PB5
WP 2						
2.1	Communication Guide					
2.2	Web site and Logo					
2.3	Dissemination Material: Flyers, Brochures and usb sticks					
2.4	Kick off and Closing Conferences					
2.5	Local Awareness Raising Seminars					


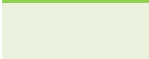

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-  in progress
-  pending

WP3

Deliverable Title		LB	PB 2	PB 4	PB 5	PB3+PB5
		TOTALS	TOTALS	TOTALS	TOTALS	TOTALS
WP 3		51.926,58	1.125,90	12.278,30	12.755,00	27.786,50
3.1	Mapping Areas	16616,92	-	-	6.000,00	9082
3.2	Elaborating Vision and Strategies with Local Stakeholders	7923,5	-	3910	2200	4270
3.3	Communicating Vision and Strategies to Local Communities	720,9	1125,9	8368,3	2355	2655
3.4	Semi Structured Research to Agri Food Businesses	21136,06	0	-	2.200,00	9537
3.5	Synthesis of Results and Definition of Intervention Axes	5529,2	-	-	-	2242,5

WP3

Deliverable Title		PROJECT PROGRESS BY 20 Oct 23				
		LB	PB 2	PB 4	PB 5	PB5
WP 3						
3.1	Mapping Areas					
3.2	Elaborating Vision and Strategies with Local Stakeholders					
3.3	Communicating Vision and Strategies to Local Communities					
3.4	Semi Structured Research to Agri Food Businesses					
3.5	Synthesis of Results and Definition of Intervention Axes					


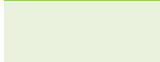

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	in progress
	pending

WP4

Deliverable Title		LB	PB 2	PB 4	PB 5	PB3+PB5
		TOTALS	TOTALS	TOTALS	TOTALS	TOTALS
WP 4		3.519,00	16.139,37	80.380,00	25.860,00	51.694,75
4.1	Action Plans for BuSSes	-	1.331,79	5.980,00	3.000,00	3.741,75
4.2	Operating BuSSes	3.519,00	-	31.400,00	18.900,00	18.900,00
4.3	Digital Data Base for Branch Professionals	-	-	23.300,00	1.320,00	10.856,75
4.4	Labor market digital platform	-	14.807,58	-	1.320,00	9.323,75
4.5	Digital market place with business' assessment tool	-	-	19.700,00	1.320,00	8.872,50

WP4

Deliverable Title		PROJECT PROGRESS BY 20 Oct 23				
		LB	PB 2	PB 4	PB 5	PB5
WP 4						
4.1	Action Plans for BuSSes					
4.2	Operating BuSSes					
4.3	Digital Data Base for Branch Professionals					
4.4	Labor market digital platform					
4.5	Digital market place with business' assessment tool					


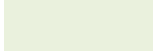

	completed
	in progress
	pending

WP5

Deliverable Title		LB	PB 2	PB 4	PB 5	PB3+PB5
		TOTALS	TOTALS	TOTALS	TOTALS	TOTALS
WP 5		97.776,40	43.956,38	6.775,30	66.472,00	67.982,00
5.1	Strengths' Weaknesses' Diagnoses for 50 enterprises	25.000,00	-	-	15.650,00	15.650,00
5.2	Designing and Coaching Business Plans for 20 businesses	50.000,00	-	-	24.600,00	24.600,00
5.3	Counselling to 60 entrepreneurs	21.600,00	-	-	11.450,00	11.450,00
5.4	Horizontal Support - Seminars on: innovation, e commerce, branding, and extroversion	-	42.399,98	-	10.690,00	10.690,00
5.5	Networking actions (plenary and B2B sessions)	1.176,40	1.556,40	6.775,30	4.082,00	5.592,00

WP5

Deliverable Title		PROJECT PROGRESS BY 20 Oct 23				
		LB	PB 2	PB 4	PB 5	PB5
WP 5						
5.1	Strengths' Weaknesses' Diagnoses for 50 enterprises					
5.2	Designing and Coaching Business Plans for 20 businesses					
5.3	Counselling to 60 entrepreneurs					
5.4	Horizontal Support - Seminars on: innovation, e commerce, branding, and extroversion					
5.5	Networking actions (plenary and B2B sessions)					


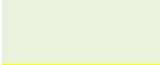

	completed
	in progress
	pending

WP6

Deliverable Title		LB	PB 2	PB 4	PB 5	PB3+PB5
		TOTALS	TOTALS	TOTALS	TOTALS	TOTALS
WP 6		25.824,84	1.266,30	576,90	6.772,00	11.264,00
6.1	Assessment reports on pilot application of BuSSes	6.382,50	-	-	-	2.967,00
6.2	Cross Border Lab on valorizing results and improving performane	7.071,21	540,00	410,30	750,00	1.580,00
6.3	Compiling Business Plans for BuSSes for the next 3 years	7.360,00	-	-	3.800,00	3.800,00
6.4	Setting up Cross Border structure for Monitoring BuSSes	5.011,13	726,30	166,60	2.222,00	2.917,00
TOTALS		242.699,40	72.597,87	122.264,60	138.006,75	191.146,90

WP6

Deliverable Title		PROJECT PROGRESS BY 20 Oct 23				
		LB	PB 2	PB 4	PB 5	PB5
WP 6						
6.1	Assessment reports on pilot application of BuSSes					
6.2	Cross Border Lab on valorizing results and improving performane					
6.3	Compiling Business Plans for BuSSes for the next 3 years					
6.4	Setting up Cross Border structure for Monitoring BuSSes					

	completed
	in progress
	pending

Thanks for listening

Steering Committee Meeting
Thessaloniki, November 25, 2023



Sakis Karamoschos

Agency for Transnational Training and Development - TRANSCOOP