

Cooperation Programme

Interreg V-A Greece-Bulgaria 2014-2020

“Market Changer”

“MarCh”

MIS Code: 5070788

Project Website: <http://marchproject.eu>

Deliverable 6.5.4

Setting up Cross Border structure for Monitoring BuSSes



Regional Industrial Association – Kardzhali

The Project is co-funded by the European Regional Development Fund (ERDF) and by national funds of the countries participating in the Interreg V-A “Greece-Bulgaria 2014-2020” Cooperation Programme



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Kardzhali, 2023

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INTERREG V – A
COOPERATION PROGRAMME GREECE – BULGARIA 2014-2020

Market Changer (MIS Code: 5070788)
MarCh

AGENDA

Setting up Cross Border structure for Monitoring BuSSes
Thursday, November 30, 2023 at 09:00

Conference room, Paradise centre, 1-st floor
Address: 9 “Pirin” str., 6600 Kardzhali, BG

| TIME | SUBJECT |
|----------------------|--|
| 09:00 – 09:15 | Registration |
| 09:15 – 09:30 | Welcome Speech by Mr Aliosha Sinabov, RIA |
| 09:30 – 10:45 | Setting up Cross Border structure for Monitoring BuSSes Mr Stoyan Dinev - Moderator, RIA |
| 10:45 – 11:00 | Closing speech / Remarks by Mr Sakis Kamoschos, TRANSCOOP |

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INTERREG V – A
COOPERATION PROGRAMME GREECE – BULGARIA 2014-2020

Market Changer (MIS Code: 5070788)
MarCh

MINUTES OF MEETING
Setting up Cross Border structure for Monitoring BuSSes
Thursday, November 30-th, 2023 at 17:00

Conference room, Paradise centre, 1-st floor
Address: 9 “Pirin” str., 6600 Kardzhali, BG

On 30.11.2023, a Setting up Cross Border structure for Monitoring BuSSes meeting was held, by Project "Market Changer", acronym "MarCh", has started, under grant agreement No 5b.3d.10 (MIS code-00397291), granted under INVESTMENT PRIORITY 3a: “Promoting entrepreneurship, in particular by facilitating the economic exploitation of new ideas and fostering the creation of new firms, including through business incubators”, at six call of Cooperation Programme “Interreg V –A Greece-Bulgaria”, funded by the European Union , through the European Regional Development Fund and co-financed by the budget of the Republic of Greece and the Republic of Bulgaria.

It was attended by representatives of project MarCh’s beneficiaries and entrepreneurs, interested in joining the project activities, as well as other stakeholders and representatives of local authorities and employers' organizations, etc. The scope and form of document For Operating a Monitoring Structure for the Business Supporting Structures Established within the Market Changer Project has discussed, as well as the possibilities for the sustainable development of the BuSSes, in the cross-border region. At the end the memorandum for establishment of monitoring body of the newly established network of business support structures has design.

It was attended by totally 25 participants, including:

LB - Agency For Transnational Training And Development.

Mr Athanasios (Sakis) Karamoschos - Director

PB4 - Federation of Commerce and Entrepreneurship of Thrace

Mr Antonis Frantzis - President

PB5 Regional Industrial Association - Kardzhali

Mr Aliosha Sinabov - Chairman,

Mr Vladimir Ivanov - CFO

Mr Stoyan Dinev - Consultant

Record-keeper: Mr. Stoyan Dinev – PB5

The Chariman of PB5- Regional Industrial Association – Kardzhali – Mr Sinabov, opened the meeting and welcome all the partners participating to the Closing Conference of MarCh Project.

After that Stoyan Dinev have present a scope and goals of Setting up Cross Border structure for Monitoring BuSSes, of project March At. All participants have time to ask questions and make comments about the document.

At least speaker Mr Sakis Karamoschos, LB- TRANSCOOP, have a Closing speech for the project.

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**MEMORANDUM OF COOPERATION /DRAFT/
For Operating a Monitoring Structure for the Business Supporting Structures
Established within the Market Changer Project
Implemented in the Context of the Cooperation Programme
Interreg V A Greece Bulgaria 2014 - 2020**

In Alexandroupolis today, Thursday November 30, the herein undersigned parties

- Agency for Transnational Development and Training - TRANSCOOP
- Center for the Development of Commerce and Entrepreneurship - KAELE
- Federation of Commerce and Entrepreneurship Thrace
- Regional Industrial Association Kardzhali

involved in the implementation of the project Market Changer - MarCh MIS code 5070788 carried out in the context of the Cooperation Programme **Interreg V A Greece Bulgaria 2014 - 2020**,

taking into consideration:

- The objectives of the MarCh project as stipulated in the approved project Application Form
- The methodological concept suggested by the same project
- The interventions carried out by the partners - Project Beneficiaries during the lifetime of the project
- The results of the project and the experienced gained,

agree herewith to cooperate with each other for strengthening the competitiveness of the enterprises primarily in the areas of Thrace (GR) and Kardzhali (BG) and beyond.

More in particular the herein undersigned parties agree to set up a structure entitled Monitoring Structure of the Business Supporting Structures and the acronym MS BuSSes.

Scope of the MS BuSSes is to maintain and expand the infrastructure and results obtained from the implementation of the MarCh project and carry out activities contributing to the competitiveness of the enterprises in the areas of the MarCh project and beyond.

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The above scope can be pursued by the following indicative activities:

- Carrying out surveys to recording problems and challenges faced by the enterprises in the aforementioned areas
- Compiling studies on specific issues concerning the local business communities
- Formulating strategies towards strengthening the competitiveness of the local business communities
- Designing plans for the development of the areas envisaged by the undersigning parties
- Implementing actions for the development of the human resources in the areas of origin of the undersigning parties
- Utilizing the infrastructure developed in the context of MarCh
- Maintaining and expanding the digital infrastructure (digital portals) developed within MarCh project
- Implementing counseling interventions to businesses in the areas envisaged
- Designing business plans and offering guidance to young entrepreneurs and already operating businesses
- Carrying out diagnostic analyses for businesses in order to help them to strengthen their competitiveness
- Enhancing the cooperation between the business and the research community
- Enhancing the cross border cooperation of enterprises and organizations between the two countries of origin of the here undersigning parties
- Cooperating with other Collective Bodies of Entrepreneurship and Professional Organizations
- Cooperating with Local and Regional Authorities and other public bodies and
- Carrying out any other activity contributing to the scope of the present.

Membership

Members of the MS BuSSes can become any legal entity which agrees with the scope of the present and accepts it in its totality after submission of an application and its approval by the Board.

A member can be excluded upon decision of the majority of the Board Members.

Governance

The Project is co-funded by the European Regional Development Fund (ERDF) and by national funds of the countries participating in the Interreg V-A “Greece-Bulgaria 2014-2020” Cooperation Programme



The Monitoring Structure is managed by a Management Board consisting of one representative of each of the herein undersigned parties.

The Management Board meets regularly once a year during the month of January of each calendar year and irregularly when it is considered necessary.

Decisions are made upon a single majority of the Board members participating in the board meeting.

A board meeting has a quorum when at least three of the herein undersigned parties are present.

The Board is chaired by its Chairman. The Chairman of the Board is each calendar year alternated. Chairman for the year 2024 is Mr. **Alyosha** Sinabov

Responsible for convening the Board Meetings is the Board Chairman.

Resources

The status of the MS is non-profit.

Members of the MS may be reimbursed for services provided to the MS upon decision of the Board.

The resources of the Structure may be:

- Funding from the participation in projects and activities financed by the EU or the governments or local governments of Greece and Bulgaria
- Fees reimbursed from the provision of services
- Donations
- Any other funds deriving from activities of the MS.

Seat

The seat of the MS is in

The present Memorandum enters into force upon signature and shall have a duration of three (3) years. The Memorandum may be extended upon the agreement of the majority of the signing parties.

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THE CONTRACTING PARTIES

.....
(Name Full, Title, Address, Telephone number, email, Signature)

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